

*词汇: emotional intelligence 情商*

According to research studies coming out of top US universities, having high emotional intelligence, or EQ, can help you to succeed, particularly at work.

The idea of emotional intelligence was introduced by **psychologist** John Mayer in the 90s and has gained **popularity** since, especially because it is said to be something that you can improve. Someone with high emotional intelligence can supposedly **build strong relationships**, **achieve** their **goals** and manage their emotions – key areas for success in most jobs!

It's likely that, during your career, you will need to work in a team. A 2020 Harvard study, published by the National Bureau of Economic Research, investigated **social skills** and **team players**. They did this by **grouping** volunteers and giving them a variety of **tricky** problems. They then compared the top individual **performers**. Results showed two main reasons why these individuals **excelled**, both linked to emotional intelligence. The first reason was that they were very good at recognising the emotional **state** of their teammates. The second was that they helped to improve their team's performance through **motivation**.

When researching links between **emotion-understanding ability** and **risk-taking**, a 2012 Yale study found emotional intelligence to be **critical to decision making**. Researchers investigated the way that leaders come to a decision when they are **under pressure**. The results revealed that participants with a high **awareness** of why they felt under pressure managed to keep a **clearer** head and were less likely to take risks. Being able to understand and manage emotions is a key part of EQ.

So, if you're trying to succeed, work on your emotional intelligence and it may just make a difference!

## 词汇表

<b>psychologist</b>	心理学家
<b>popularity</b>	受欢迎, 流行
<b>build strong relationships</b>	建立良好的人际关系
<b>achieve goals</b>	达到目标
<b>social skills</b>	社交技能
<b>team player</b>	具有合作精神的人
<b>group</b>	把...分组
<b>tricky</b>	难办的
<b>performer</b>	表现得...的人
<b>excel</b>	表现出色, 脱颖而出
<b>state</b>	状态
<b>motivation</b>	激发鼓励
<b>emotion-understanding ability</b>	情绪理解能力
<b>risk-taking</b>	冒险
<b>critical</b>	至关重要的
<b>decision making</b>	决策
<b>under pressure</b>	受到压力
<b>awareness</b>	意识
<b>clearer</b>	更清醒的

## 测验与练习

### 1. 阅读课文并回答问题。

1. What can someone with a high EQ supposedly do?
2. How did the Harvard study research team players?
3. True or false? *A 2012 Yale study found that top team players motivate their teammates.*
4. What did a 2012 Yale study investigate?
5. What are people with good emotion-understanding ability less likely to do?

### 2. 选择意思恰当的单词或词组来完成下列句子。

1. Mariko \_\_\_\_\_ at spelling. She's won another competition!

decides	comes to	comes out	excels
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2. Setting clear \_\_\_\_\_ will help you focus and progress.

emotions	goals	state	social skills
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3. It took a few years to \_\_\_\_\_ their working relationship.

reason	build	clear	compare
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4. It is \_\_\_\_\_ that you follow the health and safety guidelines.

tricky	critical	risk-taking	helped
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5. The president's \_\_\_\_\_ has declined since he increased taxes.

popularity	difference	emotion	intelligence
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## 答案

### 1. 阅读课文并回答问题。

1. What can someone with a high EQ supposedly do?

**They can build strong relationships, achieve their goals and manage their emotions.**

2. How did the Harvard study research team play?

**They grouped volunteers and gave them a variety of tricky problems.**

3. True or false? *A 2012 Yale study found that top team players motivate their teammates.*

**False. A 2020 Harvard study found that top team players motivate their teammates.**

4. What did a 2012 Yale study investigate?

**It researched links between emotion-understanding ability and risk-taking.**

5. What are people with good emotion-understanding ability less likely to do?

**They are less likely to take risks when making a decision.**

### 2. 选择意思恰当的单词或词组来完成下列句子。

1. Mariko **excels** at spelling. She's won another competition!

2. Setting clear **goals** will help you focus and progress.

3. It took a few years to **build** their working relationship.

4. It is **critical** that you follow the health and safety guidelines.

5. The president's **popularity** has declined since he increased taxes.